

# **Client Relationship Summary**

(October 2021)

## INTRODUCTION

Broker Dealers and Investment Advisors offer different services and fees structures. It is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisors, and investing.

<u>Fortune Financial Services, Inc.</u> (FFSI) is a limited purpose broker dealer, registered with the Financial Industry Regulatory Authority (FINRA) which only allows our independent contractor Registered Representatives (RR) to sell mutual funds, variable annuities and life as well as indexed annuities. FFSI does not use a clearing firm or central platform. All business is transacted at and held directly by the issuing company. Before any sale is made it must be securely sent to our Compliance Department for review and approval.

Fortune Financial Services, Inc. is affiliated with registered investment advisor, Prosperity Wealth Management through common control. Prosperity Wealth Management Form CRS can be found at <u>Form CRS PWM</u>.

Fortune Financial Services' Registered Representatives are all independent contractors and maintain and pay for their own office space that Fortune designates as a branch. Our firm is structured so that all RRs and all business is supervised from the home office by a team of licensed compliance professionals.

## WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME?

Your RR may recommend that you purchase investment company products to help you reach your financial goals. The brokerage services they can offer are limited to:

<u>Mutual Funds</u> that pool money from many investors and invests the money in securities such as stocks, bonds, and short-term debt. Investors buy shares in mutual funds. Each share represents an investor's part ownership in the fund and the income it generates.

<u>Variable Annuities/Life</u> is a contract between you and an insurance company. It serves as an investment account that may grow on a tax-deferred basis and includes certain investment subaccounts and insurance features, such as the ability to turn your account into a stream of periodic payments.

<u>Indexed Annuities</u> is a contract between you and an insurance company. It generally promises to provide returns linked to the performance of a market index that consist of a hypothetical portfolio of securities representing a particular market or part of a market.

Your RR will gather information on you, your goals, your assets, and other pertinent information so that they can recommend an investment that works in your best interest. Please read all offering, disclosure, or other documents as they contain important information.

Neither Fortune Financial Services, Inc., nor our Registered Representatives provide monitoring services as part of your contract/account. As independent contractors, RRs may, on a periodic or irregular basis, review your account and may offer additional recommendations. Any review provided by your RR is not contractual and there is no separate fee for any monitoring.

FFSI does not allow your RR to have any discretionary authority over the investments that you purchase through Fortune.

All account minimums and other requirements to open an account are set by the issuing company for that product.

#### **Conversation Starters**

- "Given my financial situation, should I choose a brokerage service? Why or why not?"
- "How will you choose investments to recommend to me?"
- "What is your relevant experience, including your licenses, education and other qualifications?
- "What do these qualifications mean?"

#### WHAT FEES WILL I PAY?

FFSI and your RR do not charge fees when selling investments. Any product that you purchase through FFSI will have fees, charges, costs and/or expenses, set by the issuing company. Mutual fund fees include but are not limited to sales charges (upfront, backend or ongoing), internal expenses, and marketing fees. Depending on the amount invested, you may qualify for a lower fee. Variable products have a base annual expense as well as additional charges for any contract enhancements you may choose to purchase. Indexed annuities may have no upfront charges or ongoing expense, but the insurance company recaptures its costs in the

#### Introduction

Our firm, Prosperity Wealth Management, Inc. is an investment adviser registered with the Securities and Exchange Commission. We feel that it is important for you to understand how advisory and brokerage services and fees differ in order to determine which type of account is right for you. There are free and simple tools available to research firms and financial professionals at <a href="https://www.investor.gov/CRS">www.investor.gov/CRS</a>, which also provides educational materials about investment advisers, broker-dealers, and investing.

### What investment services and advice can you provide me?

We are a registered investment advisor that offers investment advisory services to retail investors for an ongoing asset-based fee. Our advisory services available to retail investors include Asset Management and Financial Planning & Consulting. If you open an advisory account with our firm, we'll meet with you to understand your current financial situation, existing resources, goals, and risk tolerance. Based on what we learn, we'll recommend a portfolio of investments that is monitored at least quarterly, and if necessary, rebalanced to meet your changing needs, stated goals and objectives. We'll offer you advice on a regular basis and contact you at least annually to discuss your portfolio.

We manage accounts on a discretionary basis. After you sign an agreement with our firm, we're allowed to buy and sell investments in your account without asking you in advance. Any limitations will be described in the signed advisory agreement. We will have discretion until the advisory agreement is terminated by you or our firm. We do not restrict our advice to limited types of products or investments and our firm does not impose requirements for opening and maintaining accounts or otherwise engaging us.

## What fees will I pay?

You will be charged an ongoing quarterly fee based on the value of the investments in your account. Our maximum annual fee is 2.00%. Our fees vary and are negotiable. The amount you pay will depend, for example, on the services you receive and the amount of assets in your account. The more assets you have in your advisory account, the more you will pay us. We therefore have an incentive to increase the assets in your advisory account in order to increase our fees. Our firm's fees will be automatically deducted from your advisory account, which will reduce the value of your advisory account. In rare cases, our firm will agree to send you invoices rather than automatically deduct our firm's fees from your advisory account.

Our maximum flat fee is \$10,000 and/or maximum hourly rate is \$250 for our Financial Planning & Consulting service. We may charge an upfront retainer when you sign an agreement with the remainder due when we provide a financial plan or consultation.

The broker-dealer that holds your assets charges you a transaction fee when we buy or sell certain investment products for you. The broker-dealer's transaction fees are in addition to our firm's fees for our Asset Management service. You may also pay charges imposed by the broker-dealer holding your accounts for certain investments and maintaining your account. Some investments, such as mutual funds, exchange traded funds, and variable annuities, charge additional fees that will reduce the value of your investments over time. In certain cases, we may utilize third party money managers who will assist us with managing your account. If selected, they will charge you a fee, which will be described to you in their Form ADV and/or agreement.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means: